

# NEVER STOP GROWING!



## Increase Your Investments

**LAW 3: Always make your contribution bigger than your reward.** — *The Laws of Lifetime Growth* by Dan Sullivan and Catherine Nomura

“Increased contribution to others is essential for life-time growth. As you become more successful, numerous rewards will come your way: greater income, praise, recognition, reputation, status, capabilities, resources, and opportunities. These are all desirable things, but they can be growth stoppers. They may tempt you to become fixated on just the rewards, rather than focus on making still greater contributions. The only way to guarantee that rewards will continually increase is to not think too much about them. Instead, continue making an even more significant contribution—by helping others to eliminate their dangers, capture their opportunities, and maximize their strengths. Greater rewards will automatically result from this, and your future will continue to be filled with increasingly rewarding ways to contribute. Always focus on creating new kinds of value for larger numbers of people, and you will ensure that your contribution is always greater than your reward.” — *The Laws of Lifetime Growth* by Dan Sullivan and Catherine Nomura

“A life not lived for others is not a life.”  
—Mother Teresa

### How to Live a “Value-Added” Life

#### V-A-L-U-E

**View everything you have as something you have been given**

“Every good gift and every perfect gift is from above, coming down from the Father of lights with whom there is no variation or shadow due to change.”  
—James 1:17

### Adopt a “No-Entitlement” attitude

Too often we try to establish the value of who we are and what we do without ever communicating value and respect for others.

### Learn the “Laws of the Harvest”

“Laws of the Harvest”

- You reap what you sow.
- You reap later than you sow.
- You reap more than you sow.

Don’t be misled: No one makes a fool of God. What a person plants, he will harvest. The person who plants selfishness, ignoring the needs of others—ignoring God!—harvests a crop of weeds. All he’ll have to show for his life is weeds! But the one who plants in response to God, letting God’s Spirit do the growth work in him, harvests a crop of real life, eternal life. So let’s not allow ourselves to get fatigued doing good. At the right time we will harvest a good crop if we don’t give up, or quit. Right now, therefore, every time we get the chance, let us work for the benefit of all, starting with the people closest to us in the community of faith. —Galatians 6:7-9 MSG

### Utilize what you have today and you will benefit from what others have tomorrow

“One of the greatest rewards of adding value to people is that it comes back to you multiplied.”  
—John Maxwell

“Give, and it will be given to you. Good measure, pressed down, shaken together, running over, will be put into your lap. For with the measure you use it will be measured back to you.” —Luke 6:38

“You can get everything you want in life if you will just help enough people get what they want.”  
—Zig Ziglar

### Elevate the importance of “the best,” even if it is not what brings “the most”

“Self-worth and net-worth are not the same thing.”  
—Rick Warren